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SAQA Ref: Batch ID 6991

11 September 2009

The Chief Executive Officer  
 Mr Max Makhubalo  
 BANKSETA  
 PO Box 11678  
 Vorna Valley  
 1686

Fax: (011) 805 8348

Dear Mr Makhubalo

### REREGISTRATION OF QUALIFICATIONS

The Directorate is pleased to inform you that the qualifications shown below have been reregistered on the National Qualifications Framework (NQF) in terms of NSB Regulations 19(1) (e) and (f). The qualifications will expire on 01 September 2012, unless they are replaced (in which case they will expire on the date of registration of the replacement or replacements).

We trust that the qualifications will be used to develop much-needed skills and competencies, so contributing to the development of our learners and the South African economy as well as to the reduction of both unemployment and under-employment amongst our citizens.

Qualification Title	NQF Level	Min Credits	Qual ID
National Certificate: Micro Finance	3	120	23453
National Certificate: Banking	5	120	61589

Unit Standard Title	NQF Level	Credits	US ID
Calculate the repayment ability and assess the credit risk of potential clients	3	8	13419
Collect and manage loans	3	8	13424
Counsel customers in a micro-finance environment	3	7	13444
Understand the legal, ethical and professional needs of the micro-finance industry	3	6	13440
Develop and implement credit policies, procedures and control systems	4	10	13426
Develop cash management procedures in a micro-finance organisation	4	6	13441
Administer releases of units against a bonded property for development in a banking environment	5	39	7272
Apply banking-related direct selling techniques	5	10	7359

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Unit Standard Title	NQF Level	Credits	US ID
Arrange and cancel insurance for bank-financed vehicles	5	8	7336
Assess Credit for a Floorplan facility in an Asset Based Financing environment	5	6	12764
Assess and finalise credit application for a corporate, club, association or trust in a banking environment	5	50	7343
Assess and finalise credit application for an individual, sole proprietorship and a partnership in a banking environment	5	45	7344
Assess the viability of a business banking opportunity	5	30	7346
Compute the estate duty liability in a deceased estate	5	15	119148
Demonstrate an understanding of the Principles of Project and Structured Finance	5	7	13400
Determine the banking-related financial needs of a business	5	20	7345
Distribute South African legal tender	5	16	7288
Educate a customer on bank products and services	5	4	7316
Ensure the quality of South African legal tender	5	16	7292
Establish and manage a testamentary trust	5	5	119135
Establish and manage an inter vivos trust	5	10	119141
Evaluate and respond to basic requests outside the ambit of exchange control rulings within a banking environment	5	54	7305
Evaluate the impact of changes to details after bond registration on the finance agreement	5	14	13421
Guide a borrower through application for a mortgage loan	5	6	13302
Identify and manage security risks in a banking environment	5	30	7342
Implement personal selling strategies to achieve banking-related targeted results	5	10	7361
Inspect and monitor basic foreign exchange transactions within the banking environment	5	54	7304
Interpret the will in a deceased estate	5	10	119133
Liquidate a deceased estate	5	15	119137
Manage Business Continuity Risks in a banking environment	5	30	7340
Manage Human Resources Risks in a banking environment	5	25	7341
Manage marketing risks in a banking environment	5	30	7339
Manage new currency design	5	20	7291
Manage the prevention of counterfeiting of currency in a banking environment	5	12	7294
Market and Prepare a Floorplan facility in an Asset Based Financing environment	5	10	12762
Monitor and audit releases of units against a bonded property for development in a banking environment	5	7	7286
Monitor and manage information technology risks in a banking environment	5	35	7338
Perform external sales process for a bank product	5	8	7334
Prepare a banking-related business credit proposal for the relevant authority	5	16	7355
Prepare, lodge and advertise the liquidation and distribution account in a deceased estate	5	15	119138
Present a banking-related financial solution to a business client for consideration	5	8	7396
Present the factual requirements of mortgage finance options	5	10	13300
Process banking customer service requests for moveable asset based accounts	5	14	7337

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Unit Standard Title	NQF Level	Credits	US ID
Process cards for fleet management services in a banking environment	5	10	7325
Produce and present banking-related sales solutions	5	15	7357
Provide sales related services within the banking sector	5	15	7356
Review, formulate and initiate exchange control policies and rules	5	54	7301
Set and maintain service level agreements for Fleet Management Services in a banking environment	5	30	7321
Structure a banking-related asset-based solution to meet a business need	5	16	7352
Structure a banking-related financial solution involving fleet management	5	16	7353
Structure a banking-related financial solution to meet an agricultural business need	5	20	7349
Structure a banking-related property finance solution to meet a business need	5	16	7348
Take in and control safe custody items in a banking environment	5	2	7324
Update customer records for moveable asset based bank accounts	5	4	7335

Yours sincerely,



**DUGMORE MPHUTHING**

ACTING DIRECTOR: STANDARDS SETTING AND DEVELOPMENT

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